



Cutting Edge Representation since 1980

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For Immediate Release: April 20, 2009

Weinacht & Associates Accepts Top Honor at ISA

Weinacht & Associates embarks upon their 29th year in business while being honored with an American Eagle Award from the Industrial Supply Association for best Value-Added Independent Manufacturer Representative Firm.

The American Eagle award is a prestigious honor, few achieve. Weinacht & Associates was selected among many applicants but through documentation were able to show extraordinary cost savings and improvements in productivity for the end-user. Unlike other industry awards this demonstrates not only Weinacht & Associates commitment to their distributors, but also to the end-users, another fundamental component of this award.

Weinacht and Associates, a leading Manufacturer Representative firm, provides innovative and professional representation to the industrial market. The Weinacht approach to representing an industrial manufacturer focuses on the synergy among the lines represented. Since 1980, Kevin Weinacht and strategically placed associates in St. Louis, Kansas City, Minneapolis and Chicago, have produced substantial sales and market share increases of a broad cross section of industrial products.

Weinacht & Associates is known for representing the top lines in each segment of the market. Increases, as well as retention of sales, are a direct result of the company's solid relationships that are built with key distributors and end-users throughout the territory. It is because of Kevin Weinacht's forward thinking that his firm has received the American Eagle Value-Added Independent Manufacturer Representative Award.

For more information about Weinacht & Associates, please visit www.weinacht.com or call 618-345-6565 to see how Weinacht and Associates can assist your company.

“Congratulations on winning ISA's American Eagle Award. This reward is a milestone achievement for your company; it demonstrates your ability to bring value to our end user customers and our distribution channel and differentiates you amongst other Industrial Manufacturer Representatives.”

*Jeff Carey
Sales Manager
Kennametal, Inc - MSSG*